Nisha Jhaveri, Vice President and Wealth Advisor in the Wealth Management division of Wilmington Trust

About

Having worked in financial service industry for over 30 years and in my current role as a Financial Advisor, I have developed a personal and professional network to assist and provide guidance to many prominent clients including but not limited to -Individual, businesses, corporate executives, hedge funds, private equity firms and family offices.
I serve as a powerful advocate to guide my clients through complex financial decision and have been able to leverage the resources and comprehensive platform to deliver sophisticated Banking, Wealth Management and Lending solutions to them, available through Wilmington Trust. It is also given me the opportunity to develop some of the strongest partnership with key segment leaders within the organization.
I believe in having a comprehensive plan in place to achieve both strategic and tactical goals in life. Executing the plan and having a disciplined approach has enabled me to provide consistent and exceptional client experience. This deep connection with my clients and more importantly being there for them at every stage has led to some lifelong relationships.
At the core of my approach process of discovery, listening to my clients and understanding their goals and objectives helps me provide them with road map to their financial success.